



EXPORT BRIEFS

The following trade items have been gathered from Agricultural Attache and other government reports as a service to U.S. exporters of food and agricultural products. In supplying the trade leads the Department of Agriculture does not guarantee reliability of the overseas inquirer. Your best source for further information on these trade leads is the listed foreign firm originating the inquiry. You may also contact the Export Trade Services Division, FAS, (202) 447-7103.

NOV 05 1980

I.F.A.S. - Univ. of Florida

OCTOBER 24, 1980

- 2920- Chicken liver, beef liver (Egypt). Wants 500 mt - chicken liver, 1,000 mt
2921 beef liver. Tender opening is November 4, 1980. Must meet Egyptian tender specifications. Quote C&F and FOB, Alexandria. Bank ref: National Bank of Egypt. Contact: Nabil Mostafa Kamel, El Nasr Export & Import Co., P.O. Box 1589 Cairo, Egypt. Telex: 92232 SHIN UN, 92073 SHINTAM. Phone: 758412/748500.
- 2922 Land clearing Joint venture (Nigeria). Desires a U.S. joint venture partner min. of 10% participation to start and operate a land clearing company. Company would secure both government and private contracts for stumping, liming, plowing, planting, harvesting plus servicing of farm machines and equipment. U.S. partner could provide equipment and management. Nigerian government will guarantee repatriation of profits and loan commitments. Bank ref: 1st Bank, Ado-Ekiti, Ondo State, Nigeria. Contact: Gabriel O. Aduloju, Ekiti Farm Products Co. Ltd. 5 Kusimo St., Aguda Suru-Lere, P.O. Box 5558, Lagos, Nigeria. Telex: 21112 LAGOS.
- 2923 Poultry joint venture (Nigeria). Company with an area of 8,000 acres of farm land wishes to be involved in a joint venture project with U.S. firm to operate an integrated poultry operation which will include corn production, feed mill operation, hatchery, broilers and layers. Company also interested in citrus project. Bank ref: 1st Bank Ado-Ekiti, Ondo State, Nigeria. Contact: Gabriel O. Aduloju, Ekiti Farm Products Co. Ltd., 5 Kusimo St., Agudsuru-Lere, P.O. Box 5558, Lagos, Nigeria. Telex: 21112 LAGOS. Phone: Call Matt Aderiye 01-661690.
- 2924 Poultry joint venture (Nigeria). Nigerian firm currently in operation with 4,500 layers wishes joint venture partnership with U.S. company to assist in expansion of 30,000 layer operation plus feed mill and storage. Audit report of present operation and a 1979 feasibility study (being updated) are available for inspection. Bank ref: Allied Bank (Nig.) Ltd., African Continental Bank Ltd. Mushin. Contact: J.O.K. Meshileya, Domok (Nigeria) Ltd. 4, Igbehinadun St1, Pedro Shomolu. P.O. Box 210, Ikeja, Lagos, Nigeria.
- 2925 Soybean meal (England). Wants soybean meal for chicken feed, 18,000 tons annually, 44-49% protein, 50-65 kg jute bags. Quote FOB and CIF, Egypt. Bank ref: Midland Bank, Jersey. CONTACT: W. Assiuty, Cana Export Import

Ltd., 68 Upper Richmond Road, London SW15 2RP, England. TELEX 27422 CANAEX). Phone: (01) 874-1186.

- 2926- Broilers, pork chops (Spain). Wants 10,000 mt of frozen broilers, boxes
2927 35-40 lbs; 100 mt per month of broiler drumsticks, 40 lb boxes; 10,000 mt
pork chops, 15 kg boxes. Needs certificate of quality. Quote CIF. Bank
ref: Vizcaya and Exterior De Sespana, Espanol De Credito. CONTACT:
Daniel Gonzales, Plaza Del Adelantado, 8, La Laguna Tenerife, Spain.
Phone: (911) 25 18 86.
- 2928 Broilers (Malaysia). Wants frozen broilers including parts - breast,
drumsticks, wings and legs, one 20 ft. container fortnightly, U.S. Grade A
wet slaughtered, poly bags or stockinete packed in cartons, prompt
delivery. Quote CIF Port Kelang. Bank ref: The Chartered Bank, Petaling
Jaya, Selangor, Malaysia. CONTACT: Chiew Soon, Chiew and Company, No. 5,
Jalan Air Leleh Dua, Air Panas, Setapak, Kuala Lumpur, Malaysia. Cable:
CHIEWFROCO. Phone: (03) 634554.
- 2929- Potato chips, confectionaries, carbonated drinks and groceries
2931 (Malaysia). Wants one full container load of above products. Quote CIF,
Port Klang. Bank ref: Bank Bumiputra, Wisma Damansara, Kuala Lumpur,
Malaysia. CONTACT: A. Subahan, Damansara Mini Market, 6th Floor Wisma
Damansara, Jalan Semantan, Kuala Lumpur, Malaysia. TELEX MA 30151. Phone:
(03) 943719.
- 2932- Duroc, Hampshire, Yorkshire (Hong Kong). Wants about 300 head of Duroc,
2934 Hampshire and Yorkshire breeding stock, top quality, delivery end of 1980.
Bank ref: Kincheng Banking Corporation, Hong Kong. CONTACT: Ms. Angie S.
W. Yu, Ocean Pine Limited, Rm.-804-5 Swangtung Province, Bank Bldg., 589
Nathan Road, Kowloon, Hong Kong. Phone: 3-307-315. TELEX: 37922 OPINE
HX.
- 2935- Canned corn, fruit juices (Hong Kong). Wishes to buy cream style corn,
2936 pimentos, carrot, tomato, fruit juices. Packaging: NO 303 for corn,
others 46 oz., 20 oz and 6 oz. Quote FOB and CIF. Bank ref: The
Chartered Bank, Hong Kong and Shanghai Banking Corporation. CONTACT: Y. C.
Au Yeung, Wing Sang Cheung Ltd., 240 Wanchai Road, Hong Kong. TELEX 60237
WINIS HKX. Phone: 5-722-346.
- 2937 Vegetable seeds (Malaysia). Wants "baby corn" seeds & "asparagus" seeds,
10 kilograms each type, top grade, special packing for Air Cargo, delivery
November 1980, sample required. Quote CIF Kota Kinabalu. Bank ref:
United Oversea Bank Ltd., Kota Kinabalu, Sabah, East Malaysia. CONTACT:
Chee Thung Phan, Musmada Trading SDN BHD, P.O. Box NO 1439, Kota Kinabalu,
Sabah, East Malaysia. Phone: Kota Kinabalu 55450.
- 2938 Wheat flour (Syria). Tender October 11 for 90,000 mt wheat flour
(plus/minus 5%). Shipment: 30,000 mt plus/minus 5% from December 15 to
January 15, and like amount in succeeding 30 day periods through March 15.
Offer deadline for technical conditions November 12, and prices November
15, valid until November 17. Terms according to Damascus contract
conditions. CONTACT: The General Establishment for Cereal Processing and
Trade (Cable address ESTCEREAL, Damascus, Syria. TELEX 11027 SY Address:
Youssef Al-Azmeh Sq. Hilal Al-Ahmar Bldg. Damascus, Syria.

- 2939 Broilers (United Arab Emirates). Wants frozen broilers, U.S. Grade A inspected, weight 850-1400 grams each broiler. All with packing and expiry date preferably placed in a strip at the end of each poly bag. Slaughtered according to Islamic codes with Halal Certificates. Company supplies to catering companies for oil fields/restaurants. Plans to import 400-500 tons per month. Would like to know the feeding system and period from incubation to slaughter. Would prefer responses by telex ASAP as he wishes to place first order by December 1, 1980. CONTACT: Thomas Punnem, Getco, P.O. Box 134, Abu Dhabi, U. A. E. TELEX 22732 ELEVAT EM.
- 2940- Corn, soybeans, soy flour, sugar, dried milk, broilers, ham
2945 (Netherlands Antilles). Wants (A) 100,000 tons yellow corn, #3, (B) 50,000 tons soy flour, (C) 20,000 tons soybeans, (D) 45,000 tons white corn, #2, 3 equal shipments, (E) 25,000 tons sugar, 99.5 & up, poly bags, 13,000 tons monthly, (F) 55,000 tons dried milk 26%, 2 kg cans, (G) 150,000 kilos broilers, 900-1,600 grams, and (H) 150,000 kilos ham in cans. CONTACT: A. J. P. Kusters, Kusters Trading Co., Inc., P. O. Box 41, Curacao, Netherlands Antilles. TELEX 1153. Phone: 37311 and 37316.
- 2946- Turkey, chicken, corn, soybean and sunflower oil, sorghum, soy flour
2950 (Venezuela). Wants (A) 10,000 tons whole turkeys, U.S. grade A, cartons, (B) 10,000 tons frozen chickens, grade A, cartons 16 oz more, (C) 50,000 tons yellow corn, #2, (D) 40,000 tons white corn, #2, (E) 8,000 tons soybean oil, grade A, cans, (F) 6,000 tons sunflower oil, grade A, cans, (G) 15,000 tons sorghums, and (H) 10,000 tons soyflour. Delivery A & B first week Nov., C & D second week Nov., E & F first week Nov., G & H second week Nov. USDA Health Certificate and/or certificate of origin required. Quote: C&F La Guaira, Venezuela. Bank ref: Banco Latino, Agencia Tamanaco, Caracas, Venezuela. Contact: Enrique Barton, Corpo-Import, CA, Apartado Postal 81001, Caracas 1080-A, Venezuela, send cables to mailing address. Phone: 33.4381 and 979,4231.
- 2951 Avocados (France). Wants fresh avocados, one container per week, export quality first grade, carton box of 4 kgs, delivery all the year long. This firm would like to distribute in Paris and the area one brand in exclusivity or sell their brand with the producer. Quote: CIF Paris by air. CIF Le Havre by sea. Bank ref: Credit Agricole, Rungis 94000 and Credit Agricole 62600 Berck Sur Mer. Attention: Mr. Dupont, Director. Contact: Daniel Bourdon, Mondiafel, 3, Rue De La Corderie, 94596 Rungis Cedex, France. Telex: 270954 MONDFEL. Phone: (1) 687.60.28
- 2952 Corn and soybean meal (Jordan). Requires offers for 8,000 mt of U.S. NO 2 corn in bulk and 2,000 mt of 48% soybean meal. Quote C&F Aqaba for earliest delivery. Offers for 44% soybean meal will also be considered. CONTACT: Hassan Nabulsi, Director General, Jordan Cooperative Organization, P.O. Box 1343, Amman, Jordan.
- 2953- Smoked fish, cheese (Australia). Wants 50 cartons of smoked frozen
2954 fish-salmon, trout etc., and 100 cartons of fancy cheeses - walnut, pepper etc. Quote CIF. Bank ref: C. B. C. leichardt St., Brisbane QLD. CONTACT: John D. Jurinec, Planet Imports, P.O. Box 89, Geebung, QLD, Australia 4034. Phone: (07) 2652776.

- 2955- Tender vegetable oil (Syria). Tender with Nov. 4 deadline for 6,000 mt
2956 vegetable oil for human consumption. Vegetable oil could be fully refined pure soybean oil or cotton seed oil or sunflower oil according to American conditions AOCS method. Packing 3,000 mt in tins of 15-23 kilo capacity in exportable carton and 3,000 mt in new barrels 200 kilo max. Quote C&F Lattakia Liner terms including 3% Geza Commission. Shipment 3,000 mt Dec. & 3,000 mt January. CONTACT: Foreign Trade Organization for Chemicals, GEZA, P.O. Box 893, Damascus, Syria. TELEX 11009 SY and 11370 SY.
- 2957 Broilers (Egypt). Wants broilers, frozen, 2 shipments of 250 mt each, U.S. Grade A, individually packaged, ten per carton. First shipment on or about December 1, second shipment 2 months later. Slaughtered according to Islamic Rites. Quote CIF Alexandria. Bank ref: Chase National Bank, Cairo, Egypt. CONTACT: Kamal Ahmed Ashour, 2, Sherif Pasha Street, Lewa Bldg., Cairo, Egypt. TELEX 93719 METRA UN. Phone: 752090-3.
- 2958 Rice (France). Wants rice No. 2 long grain, less than 5% breakage, 1,000 to 20,000 tons treated & untreated, packaged 1 kilo, 500 grams & 50 kilos, jute poly or cellophane bags. Long term contract with specified dates of delivery. Products shipping to French territories should be in French. Quote CIF any French Port. Send first quotations FOB any U.S. Port. Send commission information. Bank ref: Credit Lyonnais, 18 Bld. Bineau, 92300 Levallois-Perret. CONTACT: Ms. Renee Thomas, International Mktg. Services, Ann II, Paris 17 - Palais Des Congres - Porte Maillot, 75017 Paris, France. Phone: 758 54 76.
- 2959 Sugar (France). Wants sugar - refined white, 10,000 mt, in jute & poly bags. Long term contract will specify dates of delivery depending quantity. Products shipping to French territories, printing in French. Quote CIF to any French Port, send first quotation FOB any U.S. Port. Send commission information. Bank ref: Credit Lyonnais, 18 Blvd. Bineau, 92300 Levallois-Perret. CONTACT: Ms. Renee Thomas, International Mktg. Services, Ann II, Paris 17 - Palais Des Congres -Porte Maillot, 75017 Paris, France. Phone: 758 54 76.
- 2960- Rice, wheat, sorghum, flour (Ghana). Interested in 10,000 mt
2963 white rice, 5-10% broken (not parboiled) in 50 kilo bags; 5,000 mt flour; 5,000 mt white wheat (grade not specified); and 10,000 mt white sorghum (grade not specified). Products are for shipment various West African countries. Buyer would like prices, delivery dates, grade specifications, etc., to be shipped CIF Lome. He will open Irrevocable Letter of Credit on acceptance of proposals. CONTACT: Joseph William Acquah, Western Holdings Ltd., Ghana. Should be contacted through telex 4331 Monrovia.
- 2964- Broilers, eggs (Hong Kong). Wants (A) poultry & poultry parts; (B)
2965 eggs and egg products. Quantity: subject to market conditions, U.S. Grade A, polybags/cartons. Bank ref: Wing Hang Bank Ltd., Hong Kong. CONTACT: Victor King-Yuen Chui, Victor & Company, Ltd., G. O. O. Box 1888, 132-134 Bonham Strand East, 4/F, Hong Kong. Cable: VICKYCO. Phone: 5-456-405 or 5-457-686.
- 2966- Dried milk & condensed milk (France). Wants 500 to 3,000 tons of
2967 powdered whole & canned condensed milk. Will specify as per quantities. Long term contract with specified dates of delivery. Products shipping to French territories, labels should be in French. Quote CIF to any French

Port. Send first quotation FOB any U.S. Port. Send commission information. Bank ref: Credit Lyonnais, 18 Blvd. Bineau, 92400 Levallois Perret. CONTACT: Ms. Renee Thomas, International Mktg. Services, Ann II, Paris 17, Palais Del Congres, Porte, Maillot 75017 Paris, France. Phone: 758.54-76

- 2968 Corn (Nigeria). Interested in importing from U.S. 100 mt of No. 3, yellow maize. Packaging in reinforced jute or propolyethelene bags of 50 kilograms. Delivery in November/December 1980. Quote C&F Apapa. Bank ref: South Carolina Federal, 834 Savannah Highway, Charleston, S.C. CONTACT: Femi Soyoye, Femi Soyoye Pendulum Nig. Ltd., 5, Akinwunmi St., Yaba, Lagos, Nigeria. Phone: 01-863892.
- 2969 Wheat, semolina (Nigeria). Interested in importing U.S. wheat & semolina, (1) initial trial order of 5 mt of medium hard wheat, (2) 5 tons of semolina made from hard durum wheat. Packaging in reinforced 50 kilo bags. Quote C&F Apapa. Delivery time as soon as possible. Bank ref: Union Bank, Yaba. CONTACT: Charles Oghuma, Eghiemai Industries, 13 Tola Oduntan St., Morocco Road, Igbobi, Lagos, Nigeria.
- 2970 Popcorn (France). Wants to buy U.S. popcorn for shipment to French territories. Quote CIF to any French Port & FOB U.S. Port. Send commission information. Bank ref: Credit Lyonnais, 18 Blvd. Bineau, 92300 Levallois Perret. CONTACT: Ms. Renee Thomas, International Mktg. Services, Ann II, Paris 17 - Palais Des Congres, Porte Maillot, 75017 Paris, France. Phone: 758 54 76.
- 2971 Broilers (W. Germany). Wants 50 mt of broilers for re-export to Egypt, slaughtered according to Islamic custom. CONTACT: Ing Gruber, Gruber Import, Postfach 4004, Koenigsdorf, W. Germany. TELEX 8883583. Phone: 2234-62402.
- 2972 Broilers (Spain). Wishes to buy broilers, frozen, 2,000 mt per month, weight, 800-1,400 grams, without head & legs, giblets inside broiler, international packaging, labels to include net weight & quality in English & Arabic. Quote FOB & C&F. Bank ref: Exterior De Espana, Espanol De Credito. CONTACT: E. G. Martin, Tecnic Center, Avda. De La Feria, 10 - Bloque 2, Local 2 - Las Palmas de Gran Canaria, Spain. Phone: (928) 20 86 94.
- 2973 Dried potatoes (Netherlands). Wants container loads of dehydrated mashed potato flakes, poly bags. Requests sample offers, CIF Rotterdam. Bank ref: Amro Bank N. V. Schoonhoven. CONTACT: J. G. Diekema, Dika Fabrieken BV., P.O. Box 5, 2870 Schoonhaven, Netherlands. TELEX 20941. Phone: 01823-2665.
- 2974 Strawberries (France). Wants fresh strawberries in season, 5-10 tons according to sale conditions. Export quality first grade. Plastic box in cartons, delivery November to March. This firm wishes to distribute in Paris and areas one brand in exclusivity, or sell their brand with the producer. Quote CIF Paris by air, CIF Le Havre by sea. Bank ref: Credit Agricole 94000 Rungis, Credit Agricole 62600 Berck Sur Mer, Attn: Mr. Dupont, Director. CONTACT: Daniel Bourdon, Mondiafel, 3, Rue De La Corderie, 94596 Rungis Cedex, France. TELEX 270954 MONDFEL. Phone: (1) 687 6028.

- 2975 Grapefruit (France). Wishes to buy 1-3 containers per week of fresh grapefruit, export quality first grade, wood crates 15/18 kgs, shipment all the year long. This firm wishes to distribute in Paris & the area one brand in exclusivity, or sell their brand with the producer. Quote CIF Paris by air, CIF Le Havre by sea. Bank ref: Credit Agricole, 94000 Rungis, Credit Agricole 62600 Berck Sur Mer, Attn: Mr. Dupont, Director. CONTACT: Daniel Bourdon, Mondiafel, 3, Rue De La Corderie, 94596 Rungis Cedex, France. TELEX 270954 MONDFEL. Phone: (1) 687 60-28.
- 2976- Rice, pulses, lentils (W. Germany). Wants long-grain cargo rice, regular
2980 parboiled cargo rice, lentils, green peas, yellow peas, great northern beans, garden beans for human consumption, cranberry beans, peabeans/navy beans. Delivery should be made in bulk. Subject firm acts as importer for its own consumption. Established 1894; Employ 980. Bank ref: Deutsche Bank Ag, 4650 Gelsenkirchen. CONTACT: Mr. Kuhles, Mueller's Muehle Mueller GMBH & Co. Kg, Postfach 1529, 4650 Gelsenkirchen, W. Germany. TELEX 824878. Phone: 209-4031.
- 2981- Dried fruits & nuts (France). Wishes to buy dried fruits & nuts - all
2982 kinds. Company recently created by two Iranians residing in France since 1978. Area of activities: Europe, Middle East. Bank ref: Banque Rothchild, Rond Point Duboys D'Angers, 06400 Cannes. CONTACT: Ms. Gendrin, Imp.-Exp. Mgr., Balima, 13, BD Montfleury, 06400 Cannes, France. TELEX BALIMA 470908. Phone: (93) 99 20 91.
- 2983- Cheese, canned fruits (Barbados). Wishes to contact U.S. suppliers of
2984 above items. Bank ref: the Barbados National Bank, Bridgetown. CONTACT: Dennis Pilgrim, Managing Dir., F. A. Distributors Ltd., 36 Tudor Street, Bridgetown, Barbados, W.I. Cable: "DENPIL", Bridgetown. Phone: 64554.
- 2985- Rice, evaporated milk, sugar (Nigeria). Interested in rice, evaporated
2987 milk and sugar. Requests quotation C&F Lagos Port. Preferred payment is cash against documents. CONTACT: T. A. Ogunjimi, Managing Dir., Titus & Brother (Nigeria), G. P. O. Box 1891, 13 Vaughan Street, Ebute Metta, Lagos, Nigeria. Cable: BROSTITUS.
- 2988- Livestock feeds, feed supplements (Portugal). Interested in direct sale
2989 and representation for prepared feeds for animals, feed supplements, buttermilk emulsion for animal food. Manager of dairy farm & providing consulting services for other farmers. Requests prices for listed products as well as catalogs with equipment for the preparation of feeds for animals. CONTACT: Carlos Humberto Magalhaes Paulos, Carlos Humberto Pereira Magalhaes Paulos, Rua Da Vigorosa, 769, 4200 Oporto, Portugal. Phone: 486059.
- 2990 Lemon seed (South Africa). Wants citrus seed of rough-skinned lemon, ten kgs, top grade, packets, or however best packaged for mailing to South Africa. Must identify origin of strain. quote C&F. The request is from an independent citrus grower who hopes he will get a respnse to his small order. Bank ref: Volkskas, Groblersdal. Contact: John Bramley, Bramley, P.O. Box 223, Groblersdal 0470, South Africa. Phone: Groblersdal area code 022122 (Groblersdal) 3202.

- 2991 Frozen raspberries (Australia). Wants block frozen raspberries, quantity undetermined, for jam and yoghurt manufacture, USDA grade B preferred, 30bl cans, no sugar added. Quote CIF Melbourne/Sydney. Bank ref: Anz Bank, Toorak Rd. South Yarra, Melbourne 3141. Contact: Trevor Hansen, Lee McKeand & Sons, 467 Malvern Rd, South Yarra, Melbourne 3141, Australia. Telex: AA32401. Phone: (03) 2408711 - MELBOURNE.
- 2992 Livestock (Egypt). Wants to establish contact with suppliers of livestock to be delivered to Egypt & Jordan. Bank ref: Suez Canal Bank, Cairo. CONTACT: Osama Hijazi, United Industrial Corp., 19, Gabalia Street, P.O. Box 20, Zamalek, Egypt. Phone: 813042.
- 2993 Alfalfa seed (South Africa). Wants certified alfalfa seed - moapa 69 or any other variety suitable for summer rainfall area, 20 bags of 100 lbs each. Germination: 85% min; and purity 99% min.; bags of 100 lbs., delivery soonest. USDA certified seed to be treated to conform with S. A. phytosanitary requirements. Quote C&F, Durban, or FOB. Bank ref: Standard Bank, Nigel. CONTACT: Johan Van Der Walt, Bultfontein, P.O. Box 496, Nigel 1490, Transvaal, South Africa. Phone: dial Nigel (code 739) 4000.
- 2994 Coffee (Egypt). Government tender with closing date November 11 for 1,000 tons coffee equal 5% Arabica and/or Robusto, shipment 500 December 1980/500 January 1981. Representative sample not less than kg must be submitted 8th November. Terms & conditions available at address below. CONTACT: General Authority for Supply Commodities, Purchasing Committee for Cereals, 24, El Gomhouria St., Cairo, Egypt. TELEX 92062 ESTRAM.
- 2995 Turkeys (Italy). Wants frozen turkey breasts, 1 or more containers per month, U.S. Grade A. Product samples requested. Quote CIF Genoa or other Northern Italy Port. Bank ref: credito Varesino & Banco Lariano. CONTACT: Giuseppe Lattuada, Ala Commercio Carni, Via IV Novembre 72, Uboldo (Varese), Italy. TeLEX 331367. Phone: 02/9602040.
- 2996 Beef (Egypt). Tender with closing date November 2 for 4,000 tons plus or minus 10% frozen boneless beef meat fore quarters and/or compensated quarters males 100% age 1/3 years and/or 3/5 years. Committee is entitled to increase or decrease the quantity as committee may find suitable. Delivery to be shipped & to arrive Egyptian Ports during December 1980/January 1981 in one or two consignments at committee's option. Full details from address below. CONTACT: Gen. Auth. for Supply Comm., Pur. Comm for Animal Products, 24, El Gomhouria Street, Cairo, Egypt. TELEX 92062 ESTRAM. Cable: ESTRAM.
- 2997 Broilers (Portugal). Wants frozen broilers, 6,000 mt per month for one year, U.S. Grade "A" quick frozen broilers, white skin, with seal on each bird; weight 900-1,400 grams. Fully eviscerated with cleaned edible giblets. Giblets in polybag & inserted in cavity, each bird individually wrapped in polybag & sealed; 10-14 birds per carton. Carton to be strong seaworthy export carton duly crossed with 3 plastic straps & mentioning number of birds, size & wt. Delivery 30/45 days after opening Letter of Credit. Slaughter Islamic Rites. Cert. of Origin, vet cert.; commercial invoices. Production date not more than 60 days before shipment. Expiration date min. one year from production date. Quote FOB/Stowed. Bank ref: Banco totta & Acores, Av. Republica 44-C, 1000 Lisboa. Contact: Jose Rafachinho,

Casafria Lda, Av. Elias Garcia, 76-1 A, 1000 Lisboa, Portugal. Telex: 15324 CAFRIA. Cable: CASFRIA Lisboa. Phone: 177 86 32/77 40 41.

- 2998 Lentils (Egypt). Government tender under AID loan 263-K-054 for 5,000 mt of green lentils, USDA grade #2 or better, 100 lb. net jute or sisal bags, delivery between Nov. 15-Dec. 15. The closing date for the tender is Nov. 2. Complete specification can be obtained by calling the Office of commodity Management, AID, Washington, D.C. Phone: (202) 235-8905. Contact: General Authority for Supply Commodities, 24 Goumhoria Street, Cairo, Egypt. Telex: 92062. Cable: ESTRAM.
- 2999 White beans (Germany). Wants container loads of white beans. Contact: Firma Kostadinoff, Osnarbruecker Strasse 21, Berlin, Germany.
- 3000 Soybeans (Korea). Tender with closing date Oct 31 for 25,000 mt yellow soybeans, U.S. grade No. 2 or better yellow soybean in bulk, crop year 1980. Origin: U.S.A. only. Contact: Office of Supply, Republic of Korea (Osrok), Seoul, Korea. Telex: K-23244. Phone: 763-9571.
- 3001 Dog Food (Ireland). Wants 200 tons annually of dry dog food, protein about 27% or greater, 20 kg or 40 lb bags. Regular monthly supplies. Quote: CIF Dublin. Bank ref: Bank of Ireland, College Green, Dublin 2. Contact: Dr. Pat Keenan, T.P. Whelehan Son, & Co. Limited, Finglas, Dublin 11, Ireland. Telex: 31250; Telephone: 342233
- 3002 Salted peanuts (Ireland). Wants 200 tons annually of roasted salted peanuts, container loads (20 tons approx.), count 44/50, best quality, 28 lb boxes. Delivery as soon as possible. Quote: CIF Dublin. Bank ref: Allied Irish Banks Ltd, 100 Grafton St., Dublin 2, Ireland. Contact: M. Duane, General Manager, Tayto Ltd., Greencastle rd, Dublin 5, Ireland. Telex: 25270 TATO; Telephone: 474777.
- 3003 Grocery line (Hong Kong). Interested in (A) canned vegs; (B) canned meats; (C) pistachios; (D) dry roasted mixed nuts; (E) honey; (F) biscuits and cookies; (G) jams; (H) dried fruits; and (I) canned fruits. Quantity depends on price and quality. Quote: CIF HK. Contact: Job K.H. Sun, Eastern Zone Ind. Co. Ltd., P.O. Box 1836; 107-110 Connaught Rd, West Chan Building, 3/F, Hong Kong. Telex: 65979. Phone: 5-250-423, 5-257-514, 5-485-326.
- 3004 Fresh vegetables (Hong Kong). Interested in a general variety of fresh vegetables, 20 X 40 ft reefer containers monthly, top grade, paper cartons or wooden crates, delivery peak season May/September,. Bank ref: H.K. Chinese Bank Ltd; and the Bank of Canton Ltd. Contact: George Wing Lam Kwok, Winglam Trading Company, Jim's Commercial Bldg; 102 Des Voeux Rd, C., H.K. Telex: 64936 HX MANIX. Phone: 5-432-264.
- 3005 Broilers (South Africa). With meats in short supply buyer for one of South Africa's largest supermarket chains requests offers for 500,000 to 750,000 broilers, U.S. Grade A, packaging to be specified by buyer, buyer's label, delivery soonest, third week of November 1980. Quote: CIF Durban. Bank ref: Nedban, Johannesburg. Contact: H. Goldberg, Greaterman S.A. Ltd (Checkers), P.O. Box 1264, Johannesburg 2000, Transvaal, South Africa. Telex: 86674 SA. Phone: Johannesburg 281028 (Ext. 2189).

- 3007 Grocery line (Colombia). Importer and supplier of canned foods to Colombia supermarkets is interested in canned meats, canned fruits, canned fruit juices, nectars and concentrates, jams, jellies and preserves, pickles, sauces and salad dressing. Contact: Paul Montoya F., Intermundial Ltda., Apartado Aereo 59247, Barranquilla, Colombia.
- 3008 Canned foods (Honduras). Distributor covering entire country is interested in direct purchase and exclusive distributorship for canned meats, canned milk products, and canned specialities. Wants to receive offers CIF Puerto Cortes, against Letter of Credit, including catalogs, price lists, terms of delivery, etc. Contact: Miguel A. Albizurex, Manager, Distribuidora Americana, S. Del R.L., Colonia Kennedy, 1A. Entrada, Contiguo Dippsa Tegugigalpa, D.C., Honduras. Cable: DISAMER. Phone: 326318.
- 3009 Baby chicks (Portugal). Establishment engaged in the production of broilers for slaughter requests quotations for 20,000 baby chicks. Contact: Armindo Augusto Costa, Manager, Aviario Arcos, Lda., Fontevel, 2070 Cartaxo, Portugal. Phone: (043) 72551.
- 3010 Cattle bones (Korea). Wants animal bones to be used as raw materials for making ceramic tiles. Contact: Kim Kyo-Won, Kaya Industrial Co., Ltd., 35-2, Soopyo-Dong, Chung-Ku, Seoul 100, Korea. Cable: RICHKAYACO, SEOUL. Telex: KAYACO K28405. Phone: 267-1191/5 or 266-9177.
- 3011 Beef (Qatar). Desires to contact producers, suppliers and exporters of frozen meat especially T-bone and other types of steaks. Buyers has established frozen meat refrigeration facilities. Agency or constant supply arrangement possible. Language of correspondence: English. Quote: C&F Doha price list. Contact: Frank Ward, Group Development Manager, M.A. Almana & Partners, P.O. Box 49, Doha, Qatar, (Arabian Gulf). Phone: 22221, Telex: 4305 ETHIOP DH.
- 3012 Frozen meats (Nigeria). Interested in frozen meats, chickens and turkeys. Firm prefers payment of 60 to 90 days credit. Send quotes C&F Lagos. Contact: Joe Brown, Chairman, Mordys Joe Brown Fancy Stores (Nig.), 508 Adagus St., Nnamdi Azikiwe St., Lagos, Nigeria. Cable: MJBFS LAGOS. Telephone: 634258.
- 3013 Rice (Nigeria). Wishes to import long grain rice. Send quotes FOB and C and F. Payment is 30 days acceptance of 100% cash against documents through bankers. Contact: Prince Kalu Dibia, Director, Nanditex International Co., P.O.. Bxo 1442, 6 Asa Triangle Rd. Aba, Imo State, Nigeria. Cable: NWOKATEX POB1442 ABA.
- 3014- Rice, sugar (Nigeria). Interested in purchasing an undisclosed quantity of
3015 of rice and sugar. Bank ref: Societe Generale Bank Nigeria Ltd.
Contact: Kareem Titiloye, Chairman, Kareemson Titiloye Nigeria Co. 368

Nnamdi Azikiwe St., G.P.O. Box 9084, Lagos, Nigeria. Telephone: 635046.
Telex: 11117 TDS BOX 343.

- 3016 Jojoba beans (Singapore). Wants 10 tons of Jojoba beans, packed in fiber drums or gunny sacks, prompt delivery. Quote: FOB U.S. Port of CIF Singapore. Bank ref: United Overseas Bank, Tiong Bahru Branch, Singapore 3. Contact: C.O. Leong, Pung Toh Co., 4 Seng Poh Lane, Block 70, Singapore 0316. Telex: RS 21875 WWH. Cable: COAQUA. Phone: 2215409.
- 3017 Baby milk powder (Switzerland). Wants baby milk powder, mothermilk formula and childrens formula, 450 gram cans. Other requirements to be discussed. Bank ref: Credit Swiss, 6901 Lugano. Contact: A. Akhavan, Payvando1 Sa/Proto SA., P.O. Box 26, 6807 Laverne, Switzerland. Telex: 79681 SAMSA CH. Phone: 091 932 701.
- 3018 Soybean and cottonseed oil, soybeans, wheat, yellow corn and rice.
3022 (England). Wants 100,000 metric tons of each. All first grades, 50 kg bags, drums or any other standard form of packaging. Quote: FOB Port of Shipment and CIF Karachi (Pakistan). Bank ref: Barclays Bank Ltd. Contact: H. Zaidi, 1 Hydethorpe Rd., London SW12, England. Telex: 8813271. Phone: 01-673.
- 3023 Pet fish (England). Wants goldfish, ornamental coldwater fish by air-shipments. Bank ref: Lloyds Bank Ltd. Contact: D.C. Laughlin, Waveney Fish Farm, Park Rd., Diss, Norfolk, England. Phone: 0379-2694.
- 3024 Health foods (England). Wants health foods, vitamins and food supplements, packed for retail outlets in UK. Delivery early 1981. Quote: CIF, Southampton. Bank ref: Midland Bank Ltd. Contact: Ian Storey, Stridemore Ltd., 6 Beaconfield Rd., Sutton Coldfield, West Midlands, England. Telex: 337000. Phone: 021 354 1636
- 3025 Livestock feeds (England). Agent for Egyptian firm wants animal feeds. Quote: C&F Alexandria, Egypt. Bank ref: National Westminster Bank Ltd. Contact: R.K. Dey, A.D.B.M. & Co. Ltd., 35A Oxford St., Manchester, England. Telex: 635091. Phone: 061 236 8107.
- 3026 Wine (England). Interested in container loads of wine, all grades, dozen bottles/case lots. Bank ref: Barclays Bank Ltd., Leamington Spa, Warwicks. Contact: Hugh R. Corbett, Bumpkins Ltd., Capden Mill, Calf Lane, Chipping Campden, Gloucestershire, England. Phone: 0386 840402.
- 3027 Orchids (England). Wants to buy an undisclosed quantity of orchids. Quote C&F & CIF by air. Bank ref: Barclays Bank Int Ltd. Contact: L.W. Vaill, L.W.V. Loxwood Ltd, P.O. Box 129, Wallington, Surrey, England. Telex: 8953794. Phone: 01-647 5456.
- 3028 Edible oils, canned meats and vegetables (England). Offering services as distributor for above products. Bank ref: Central Bank of India, Orient House, 42-45 New Broad St., London EC2M. Contact: H.S. Chauhan, Raunaq Int Ltd., 44 Russell Sq., London WCI, England. Telex: 22495. Cable: RAUNAQ LONDON WCI. Phone: 01-581 3864.

Foreign Trade Development

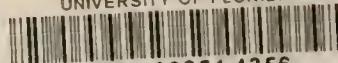
U.S. Solo Food Exhibit - Dominican Republic with tie-on sales team to Haiti. On February 10-11, 1981, a U.S. solo food exhibit will be at the Sheraton Hotel, Santo Domingo, the Dominican Republic. Following the Dominican solo exhibit, a sales team visit is planned for Haiti. The Dominican Republic was a \$15.3 million market for U.S. processed foods in 1979 while \$4 million worth went to Haiti. U.S. processed food products having a promising market potential with the Dominican Institutional/hotel trade include: Whole chickens, pork products beef, veal, canned and powdered milk, cheese, peanuts and other nuts, raisins, prunes and other dried fruit, apples, grapes, frozen orange concentrate, fruit juices, preserved fruit and vegetables, baby foods, onions, potatoes and other fresh vegetables, dried peas, beans and lentils, cereals, candy and confectionaries, soups, spices, mixed seasoning, mayonnaise, pet food, wine, a wide variety of canned fruits and vegetables, and vegetable seeds.

Processed foods having a market potential in Haiti include canned tomato paste, vegetable juices, fresh milk and cream, garlic, margarine, canned & powdered milk and beef including offals and other canned meat products. Thirty U.S. companies can be accommodated on first-come, first-served basis. Companies having new-to-market products matching the market potential of the Santo Domingo and Haiti markets are encouraged to participate. If a company cannot send a representative consideration will be given to exhibiting without representation. The participation fee for the exhibit is \$200 and \$100 for the sales team. In addition there is a shipping fee of \$10 per case to offset some of the transportation costs.

FAS services to exhibitors include an exhibit stand, VIP reception, trade lounge, publicity, bilingual attendants to handle inquiries at exhibit stands, trade contacts and background information on the markets.

Those wishing to obtain additional information about the Dominican exhibit and the Haiti Sales Team should contact Edward C. Collins, Export Trade Services Division, Room 4945-South Building, Foreign Agriculture Service, U.S. Department of Agriculture, Washington, D.C. 20250. Phone: (202) 447-7787.

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